



enepath and Insightful Technology partner to provide revolutionary new solution for trade reconstruction and global compliance

Complete capture, integration and retrieval of voice and data across the trading lifecycle

London, New York, Singapore 1st December 2016 – enepath, the voice trading and communications specialist, and Insightful Technology (Insightful), compliance solutions specialists, have partnered to provide a seamless means of integrating voice trading with all other trading data. The collaborative solution combines Insightful's Soteria™, the leading multimedia capture, analytics, proactive monitoring, and case reconstruction platform, with enepath's Eclipse™ trader voice product suite. The Eclipse™ suite includes the latest trading turret and high definition (HD) integrated voice recording technology, and is delivered and supported worldwide in cooperation with global partner, Telstra.

With this unique combination of Soteria™ and Eclipse™, firms are provided with the best possible voice capture, real-time analytics, and e-surveillance capability. Uncompressed, multi-channel HD recording of both inbound and outbound communications, delivers the best possible source to aid accurate voice-to-text transcriptions. This then enables extensive analytics to be carried out on all data, as well as live proactive monitoring including keyword alerting, all of which facilitating instant trade reconstruction that adheres to compliance regulations and global retention policies.

Gavin Davis, CEO at enepath said, "It has long been a time consuming and tedious task to review and analyse multiple simultaneous trading voice conversations. The ideal format for this is text. To be able to transpose from voice into text, firms need incredibly good quality audio without any over-talk, cross-talk or compression." He continued, "With the integration of Soteria™, firms using the Eclipse turret are able to effectively search through all those conversations and listen in real-time, or consolidate them in a format that can be searched and recalled as and when necessary".

Firms are further able to integrate full multimedia content pre-, at-, and post-trade, pulling together communications including voice from trading turrets, mobile phones and fixed lines. Data from email, SMS, IM and social media correspondence is also gatherable, as well as trade and settlement information from any location.

Steve Garrood, Chief Commercial Officer at Insightful remarked, "With this partnership, we are empowering firms to record, store, reconstruct and analyse all communications in real-time for instant trade reconstruction and e-discovery. This not only means that businesses meet with regulatory requirements including MiFID II, but also provides them with a compliant, competitive advantage, and alleviates the very real pressures on Compliance Officers of potential fines and custodial sentences."

Matthew Lempriere, Head of Financial Services at Telstra, commented: "We are excited to be offering this cutting edge technology solution to the financial industry through our global delivery network, aiding both compliance and efficiency for trading practices."

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About enepath

enepath is the complete voice trading solution specialist for today's traders, transforming the way people implement and manage the use of voice inside and outside the trading room. We focus on Software as a Service rather than on proprietary hardware and capital deployment for today's traders who want high functionality, mobility, agility, reliability and flexibility on a global scale

With the combination of our partner Telstra's global business strength and enepath's cutting edge technology, enepath's clients benefit from the latest solutions delivered globally with local customer service.

To find out more about enepath Front Office, Back Office and Compliance Packages, please visit our website www.enepath.com or follow us on Twitter @enepath

Media Contact

Melanie Budden
The Realization Group
Phone: +44 (0)7974 937 970
Email: melanie.budden@therealizationgroup.com

About insightful Technology

Insightful Technology provides organisations around the world with the ability to securely capture, analyse and store business communications in real time, regardless of the source. With an accompanying full analytics and proactive alerting suite, and the functionality to create case reconstructions immediately, we not only drive compliance on a global scale but also impact on enterprise agility.

Our mobile voice recording solution is currently used by over 170 of the world's top global banks, and can also be implemented by government agencies, legal institutions and pharmaceutical companies all around the world.

To find out more about Insightful Technology, visit our website www.insightfultechology.com or follow us on Twitter @insightful_tech